



KASIKORNBANK PCL
Kasikornbank has in over 60 years of operation been regarded as Thailand's premier banking institution that thinks first and acts first. Its latest - and boldest - innovation is the establishment of KASIKORNBANKGROUP, Thailand's first and only financial conglomerate operating as comprehensive financial service provider under one singular brand of quality service - K Excellence. Significantly, every member of the group is a leader in its field of business by its own right.

Mail your CV with academic transcript and a recent photo to:
Human Resource Management Department, KASIKORNBANK PCL
1 Soi Kasikornthai, Ratburana Road, Bangkok 10140
Tel.: 0-2470-1669 Fax: 0-2470-1749 E-mail: hr@kasikornbank.com
Or apply online via www.kasikornbankgroup.com

AVAILABLE POSITIONS IN UPCOUNTRY AREA (NORTH, NORTHEAST, MIDDLE, EAST, SOUTH)

Relationship Manager (SME)
• Master's Degree in Business Administration, Accounting, Finance, Economics, MIS, Statistics or related fields
• Experience in credit and business analysis
• Experience as a Relationship Manager, Credit Officer, Corporate Finance, Sales and Marketing would be a plus
• Knowledge of industry analysis (financial industry and other industries) and financial instruments
• Interpersonal skills and pleasant personality

Relationship Manager (CBS)
• Master's Degree in Business Administration, Finance, Accounting, or Economics
• Experience as a Relationship Manager, Credit Officer, Corporate Finance, Sales and Marketing would be a plus (direct experience from Banking Business is preferable)
• Knowledge of industry analysis, financial instruments, credit and business analysis
• Strong leadership skills

Cash Management Solution Implementation Officer (CBS)
• Bachelor's or Master's Degree in Business Computer, IT Management or related fields
• At least 3 years' experience in implementing application systems, i.e., ERP
• Analytical systematic thinking
• Proactive, self-motivated and highly responsible
• Able to provide both the business and the technical perspectives to other parties involved
• Positive attitude, excellent listening skills and ability to resolve conflicting point of view

Cash Management Sales Manager (CBS)
• Master's Degree in Business Administration, Marketing, Finance, Accounting or related fields
• 1-2 years' experience in sales or marketing function, banking product sales and marketing experience would be an advantage
• Good presentation, communication, negotiation, interpersonal and organization skills, with pleasant personality, enthusiastic and energetic
• Willing to travel upcountry

Branch Marketing Officer (RBS)
Responsible for sales by providing products that match with customers' needs and delivering services to customers in order to achieve customers' satisfaction.
• Bachelor's Degree in Finance, Accounting, Economics or related fields. GPA not less than 2.50 and with at least 2 years' experience in sales or banking
• Master's Degree in Finance, Accounting, Economics or related fields. GPA not less than 3.00 and with at least 1 year experience in sales or banking
• Excellent communication, interpersonal, negotiation, and sales skills, with service-minded and pleasant personality

Branch Marketing Officer (RBS)
Responsible for sales by providing products that match with customers' needs and delivering services to customers in order to achieve customers' satisfaction.
• Bachelor's Degree in Finance, Accounting, Economics or related fields. GPA not less than 2.50 and with at least 2 years' experience in sales or banking
• Master's Degree in Finance, Accounting, Economics or related fields. GPA not less than 3.00 and with at least 1 year experience in sales or banking
• Excellent communication, interpersonal, negotiation, and sales skills, with service-minded and pleasant personality

AVAILABLE POSITIONS AT HEAD OFFICE RATBURANA OR PAHOLYOTHIN

CORPORATE STRATEGY MANAGEMENT DIVISION

Senior / Business Project Specialist (K-Transformation Project / CSM)
• Bachelor's or Master's Degree in Business Administration, General Management, MIS or related fields
• At least 3-5 years' experience in project management, banking industry would be beneficial
• Strong leadership skills, self-motivated and commit to work under pressure
• Excellent analytical, problem solving and creativity skills
• Experience in process design, some knowledge of IT and financial services would be a plus
• Experience in foreign currency, foreign exchange, foreign deposit is preferable
• Knowledge in test methodology and testing tool

COMPLIANCE AND AUDIT DIVISION

Senior / Banking Business Auditor (CAT)
• Master's Degree in Business Administration, Accounting, Finance, Economics or related fields
• Minimum 5 years' experience in financial auditing, internal auditing, risk assessment, or corporate governance
• Strong verbal and written communication skills in both Thai and English
• Preferably a Certified Internal Auditor (CIA) or Certified Information System Auditor (CISA)

Senior / Information Systems Auditor (CAT)
• Bachelor's Degree in Business Administration, Accounting, Finance, Economics, MIS, Statistics
• 3-5 years' experience in financial auditing, internal auditing, risk assessment, or corporate governance
• Strong verbal and written communication skills in both Thai and English
• Preferably a Certified Internal Auditor (CIA) or Certified Information System Auditor (CISA)

Senior Strategic Planning and Control Officer (CAT)

• Bachelor's Degree in Business Administration, Capital Market Management, Financial Management
• Good analytical and communication skills are necessary
• Experience in related functions (CIA, CISA, CPA) would be a plus

CORPORATE BUSINESS DIVISION

Business Channel Management Specialist (CBS)
• Master's Degree in Business Administration, Engineering, Economics, Accounting, Management or related fields (preferably in International Program or overseas)
• Experience in finance & banking field or related functions in call center, branch, online, project management, process reengineering, business analysis
• Interpersonal relationship, energetic, with project management skills
• Proficient in English (reading, writing, speaking)

Senior / Corporate Business Sales and Relationship Management Specialist (CBS)

• Master's Degree in Business Administration, Economics, Marketing or related fields
• 2-3 years' experience in marketing plan and campaign management from banking or financing business
• Experience from banking business in related fields would be an advantage
• Strong analytical and good communication skills

Senior / Foreign Financial Institution Business Development (FI BD) (CBS)

• Master's Degree in Business Administration, Finance, Economics or related fields
• Strong leadership skills
• Strong partnership management skills with FI
• Business target oriented
• Strong analytical & strategic thinking skills with good financial product knowledge
• **For senior position:** 3-5 years' experience in sales & marketing management or any field
• **For junior position:** 0-3 years' experience in sales & marketing management or any field



KASIKORNBANKGROUP, Thailand's leading financial service conglomerate, is now offering you a unique opportunity to grow and prosper. If you have a willingness to make sacrifices for the good of the team, are an energetic, proactive and highly qualified individual, then you have all the attributes required to enjoy a successful career with us. Don't let this opportunity pass you by.

JOIN OUR TEAMS OF K-HEROES IN THE FOLLOWING POSITIONS:

Cash Management Solution Implementation Officer (CBS)

• Bachelor's or Master's Degree in Business Computer, IT Management or related fields
• At least 3 years' experience in implementing application systems, i.e., ERP
• Analytical systematic thinking
• Proactive, self-motivated and highly responsible
• Able to provide both the business and the technical perspectives to other parties involved
• Positive attitude, excellent listening skills and ability to resolve conflicting point of view

SME BUSINESS DIVISION

SME Business Marketing Strategy Management Specialist (SME)

• Bachelor's or Master's Degree in Accounting, Business Administration, Economics, Finance, Marketing or related fields
• 1-2 years' experience in banking business will be an advantage
• Proactive, self-motivated and highly responsible

BD Specialist (SME)

• Master's Degree in Economics, Business Administration, Finance, Engineering or related fields
• Good command of English and Japanese (reading, writing and speaking) Japanese Level 2 and up will be preferable
• At least 1 year experience in banking, finance or related fields
• Result-driven & able to work under pressure

Small SME & Micro Segment Data Mining Team Leader (SME)

• Bachelor's or Master's Degree in Business Administration, Marketing, Science, Computer Science, Statistics or related fields
• At least 3 years' working experience in data mining, research and project

RETAIL BUSINESS DIVISION

Consumer Segment Intelligence (RBS)

• Bachelor's or Master's Degree in Business Administration, Marketing, Science, Computer Science, Statistics or related fields
• Minimum 3 years' experience in data mining, research and project
• Excellent analytical and problem-solving skills
• Strong leadership skills with highly internal achievement drive

Business Alliance Development Manager (RBS)

• Master's Degree in Business Administration, Marketing, Finance or related fields
• Minimum 3 years' experience in sales of financial retail products and/or services is a plus
• Excellent negotiation and presentation skills
• Pleasant personality, organized, enthusiastic, self-motivated with excellent interpersonal communication skills

Consumer Financial Planner (RBS)

• Master's Degree Business Administration, Finance or related fields
• At least 2 years' experience in sales or marketing, preferably in financial institutions
• Good personality and supervisory skills
• Good interpersonal and communication skills
• Strong analytical skills
• Adequate knowledge of consumer financial products
• Customer-oriented

Customer Relations Strategy and Channel Development Specialist (RBS)

• Bachelor's or Master's Degree in Information Management, Computer Science, Mathematics, Statistics, Economics, Business Administration or related fields
• Experience in service quality management in banking areas will be an advantage
• Understanding of quality management, CRM, continuous improvement, TQM benchmarking, productivity management
• Able to develop and operate quality management tool

CAPITAL MARKETS BUSINESS DIVISION

Corporate Finance Executive (CMB)

• Bachelor's or Master's Degree in Finance, Marketing, Business Administration or Economics
• Good interpersonal, analytical thinking, communication, and problem solving skills and result-oriented
• Good command of spoken and written English
• Experience in capital markets transactions, lending, financial advisory or related fields is an advantage

CREDIT MANAGEMENT DIVISION

Credit Underwriter (CMT)

• Master's Degree in Business Administration, Finance, Accounting, Economics or related fields
• Minimum 5 years' experience in credit analysis, risk management, credit underwriting
• Strong analytical, problem solving and decision-making skills

Senior / Risk Asset Quality Assurance Analyst (CMT)

• Master's Degree in Business Administration, Accounting, Finance, or Economics
• Minimum 4 years' experience in credit

FINANCE AND CONTROL DIVISION

Senior / Value-based Management Analyst (FCL)

• MBA, majoring in Finance or related fields (Bachelor's Degree majoring in Finance, Accounting, Statistics, Economics, Information System or related fields)
• Strong financial background
• Knowledge of finance or banking business is a must
• Experience in business planning, performance evaluation or profitability analysis is advantageous

Senior / Corporate Performance Management Analyst (FCL)

• MBA or Master's Degree in Finance or Master's Degree in Economics
• At least 2 years' experience in finance-related areas: work experience in banking or finance business, direct experience in corporate financial planning is a plus
• If work experience is not from banking or finance businesses, direct experience in corporate financial planning is necessary
• Strong analytical and quantitative skills
• Ability to work on multi-task and under pressure, strong interpersonal skills, well-organized, and highly self-motivated

Balance Sheet Management Specialist / Treasury Business Strategy Specialist / Dealers (FCL)

• Bachelor's or Master's Degree in Finance, Economics, Business Administration, Mathematics, Statistics, Engineering, MIS or related fields
• Knowledge of portfolio management and financial products such as derivatives will be an advantage
• Excellent academic background, strong analytical and problem-solving skills
• Self-motivated, proactive and well-organized, teamwork oriented
• Work well with others and under pressure
• Experience in related fields will be an advantage

Accounting Policy Specialist (FCL)

• Bachelor's or Master's Degree in Accounting

Senior / Operational & Business Risk Manager (FCL)

• Bachelor's Degree or higher in MBA, IE, Business, IT, Audit
• Minimum 3 years' experience in big 4-company, in the field of operation risk management, ERM, internal audit
• Strong conceptual and analytical thinking skills
• Framework-based person
• CPA will be an advantage

SYSTEMS DIVISION

Senior IT Strategy and Policy Specialist (SYS)

• Bachelor's Degree or higher in Computer Engineering, IT Management, Statistics, MIS
• Master's Degree in Business Administration (MBA) or Master's Degree in Information System (MIS)
• Knowledge or experience in IT management, IT governance, IT risk management with business knowledge
• Good strategic thinking and communication skills are necessary
• Working experience and certificates related to work (CISP, CISA, ITIL) would be a plus

Senior / IT Quality Management Specialist (SYS)

• Master's Degree in MIS or related fields (Computer Science/Engineering, IT Management, etc.)
• Experience in test management (unit integration test, system integration test & user acceptance test)
• Knowledge in test methodology, testing tool & project management
• A good team player

Senior / Project Management Specialist (SYS)

• Bachelor's or Master's Degree in Computer Science, Engineering, MIS, IT, Business Administration, Management or related fields
• At least 3-5 years' in IT project management and banking experience is an advantage
• Self-control under work pressure
• Leadership, people management skills
• Conceptual thinking
• Adaptability to change

Business Information Analyst (SYS)

• Bachelor's or Master's Degree in Business Information Technology (MIS, SIT, AIT) or related fields
• Minimum 1 year of experience in MIS and data warehouse
• Preferably experience in banking/finance
• Strong analytical, problem solving, communication and interpersonal skills

Senior / Business Process Analyst (SYS)

• Bachelor's Degree or higher in Computer Science, Computer Engineering, MIS, IT Management or related fields
• Project management skills, with particular strength in developing strong teamwork and communication across business, IT team, and vendors
• Knowledge of business process reengineering (BPR), including documentation and modeling tools
• Excellent listening skills, with empathy and ability to resolve disparate or conflicting points of view
• Ability to provide both the business and the technical perspectives
• Positive attitude with an interest in learning the financial business and the latest technologies

Senior / Solution Architect (SYS)

• Bachelor's Degree or higher in Computer Engineering, IT, Management, Statistics, MIS
• Master's Degree in Business Administration (MBA) or Information System (MIS) is preferable
• At least 5-8 years' experience in IT related fields
• Application analysis and design
• Application architectural concept
• Application programming language
• DBA functional concept
• Information security concept

HUMAN RESOURCE DIVISION

Senior / Learning Organization Development Specialist (HRE)

• Master's Degree in Human Resource, Business Administration, Economics, Mass Communication, Education or related fields
• At least 2 years' experience in human resource development and/or learning organization
• Good understanding in banking structure and products
• Highly-motivated, proactive, and always want to develop themselves
• Mature and good team player with strong management and leadership skills
• High skills in computer and website



KASIKORN FACTORING CO., LTD.

A true pioneer of its particular specialty of financial service, this original member of KASIKORNBANKGROUP is the first factoring company in Thailand with almost 20 years of experience in this unique field. It is highly proficient in serving customers requiring risk and liquidity management.

Mail your CV with academic transcript and a recent photo to:
Personnel Department, KASIKORN FACTORING CO., LTD.
Muang Thai-Phatra Tower 1, 16th Floor, 252/20 Ratchadapisek Road, Bangkok 10310 Tel.: 0-2290-2900
E-mail: hr@kasikornfactoring.com

Business Development Officer

• Bachelor's or Master's Degree in Finance and Banking, Accounting, or Economics
• At least 1-3 years' experience in international business; trade finance is preferable
• Experience in related fields, with self-motivated, logical thinking, proactive and service-minded
• High personal integrity and professional behavior standards

Compliance Manager

• Age between 35-40 years with Master's Degree in Accounting, Finance
• 3-5 years' experience in banking or financial institutions, preferably in the field of compliance, internal audit, internal control, bank operations, regulatory organization

หลักทรัพย์จัดการกองทุนกสิกรไทย



KASIKORN ASSET MANAGEMENT CO., LTD.

Kasikorn Asset Management, an expertise in investment management of Thailand, engages in a complete line of asset management services including The Mutual Fund, The Private Fund and The Provident Fund. With the combined assets under management of Bath 310 billion*, Kasikorn Asset Management is the second rank in market share in Thailand from retail, corporate, commercial bank as well as multinational asset company with an authoritative testimony of its professionalism and integrity in its field for over 16 years.
* Source : AIMC as of March 28, 2008

Mail your CV with academic transcript and a recent photo to:
Human Resource Unit, KASIKORN ASSET MANAGEMENT CO., LTD.
31st Floor, Muang Thai-Phatra Tower 1, 252/38-41 Ratchadapisek Road, Huaykwang, Bangkok 10320 Tel.: 0-2673-3956-7
E-mail: personnel@kasikornasset.com

Fund Manager

• Master's Degree in Finance, Business Administration or related fields
• CFA, CISA or extensive securities analysis background will be an advantage
• Master's Degree in Marketing, Finance or related fields
• Excellent interpersonal, presentation and communication skills
• Self-motivated, result-oriented, creative and ability to work under pressure
• Able to develop and implement marketing plan is preferable
• Able to work in a competitive environment and successfully achieve sales target
• Single license and own transportation is preferable

ศูนย์วิจัยกสิกรไทย



KASIKORN RESEARCH CENTER CO., LTD.

Arguably the most frequently-quoted source of researched and analyzed information about Thailand over a broad range of issues- economy, politics, social and cultural trends. This famous member of KASIKORNBANKGROUP is dedicated to providing timely, accurate and practical information in a multilingual format.

Mail your CV with academic transcript and a recent photo to:
Human Resource Department, KASIKORN RESEARCH CENTER CO., LTD
KASIKORNBANK Building, 2nd Floor, 400/22 Phaholyothin Road, Bangkok 10400 Tel.: 0-2273-1144 Fax: 0-2270-1235, 0-2271-4032
E-mail: kr.info@kasikornresearch.com

Webmaster / Database Administrator

• Bachelor's or Master's Degree in MIS or related fields
• Experience in database/website development and maintenance
• Literacy in Thai and English, with Chinese is an advantage
• Proactive, self-motivated, highly responsible and achievement driven

Senior / Researchers
• Master's Degree or higher in Economics, Business Administration or Management
• Proficient in English and MS Windows applications
• Energetic and good human relations skills
• Be a team player and able to work under pressure

หลักทรัพย์กสิกรไทย



KASIKORN SECURITIES PCL

Backed by the full resources of KASIKORNBANKGROUP, it is taking bold steps to become a major player in the capital markets. This fast - expanding company is a fertile ground for young and dynamic professionals who seek to grow in this very promising - and highly competitive - field of financial service.

Mail your CV with academic transcript and a recent photo to:
Human Resource Department, KASIKORN SECURITIES PCL
KASIKORNBANK Building, 19th Floor, 400/22, Phaholyothin Road, Bangkok 10400 Tel.: 0-2696-0000 Fax: 0-2696-0099
E-mail: ks.hr@kasikornsecurities.com

Head of Information Technology (Information Technology Department)

• Bachelor's Degree or higher in Information Technology or related fields
• 8-10 years' experience in finance/securities industry

Associate / Senior Associate - Equity Wealth Management (Equity Wealth Management Department)

• Bachelor's Degree or higher in Finance, Economics or related fields
• New graduate or 1-3 years' experience in finance/securities industry
• Holder of a single license is preferable

ลีสซิ่งกสิกรไทย



KASIKORN LEASING CO., LTD.

The latest addition to the KASIKORNBANKGROUP, this company focuses on serving the vibrant automobile trades. It is in a unique position to expand the application of this increasingly well-known financial product to an unlimited range of consumption needs.

Mail your CV with academic transcript and a recent photo to:
Human Resource Department, KASIKORN LEASING CO., LTD.
KASIKORNBANK Building, 17th Floor, 400/22, Phaholyothin Road, Bangkok 10400 Tel.: 0-2696-9900 Fax: 0-2696-9978
E-mail: kl.hr@kasikornleasing.com

Relationship Officer - (Commercial Fleet Finance Business / Floor Plan Business)

• Bachelor's or Master's Degree in Business Administration, Accounting, Financial or Economics
• Preferably in relationship officer/management or commercial credit analysis experience
• Service-oriented, strong analytical, writing and communication skills
• Good knowledge of banking/leasing business

Portfolio Management Manager

• Master's Degree in Finance, Economics, MIS, Statistics or related fields
• At least 3 years' experience as Fund Manager or Portfolio Manager
• Project lead manager experience is preferable
• Strong analytical skills and good relationship of working

www.kasikornbankgroup.com
K-Contact Center 0 2888 8888

All positions require a good command of English and computer literacy. For those who live in the particular area is preferable.

Apply online via <http://careers.kasikornbankgroup.com> For more information please call 0 2222 0000 ext. 3

泰华农民银行集团 เครื่องหมายการค้า กสิกรไทย KASIKORNBANKGROUP
全方位的卓越服务 บริการทุกระดับประทับใจ Towards Service Excellence